33 Cal.App.5th 356 Court of Appeal, Second District, Division 6, California.

Maureen SALGADO, Plaintiff and Respondent,

v.

CARROWS RESTAURANTS, INC., et al., Defendants and Appellants.

2d Civil No. B285756 | Filed 2/26/2019

## **Synopsis**

**Background:** Restaurant employee brought action against employers for discrimination and civil rights violations. Employers filed motion to compel arbitration based on agreement employee signed after filing suit. The Superior Court, Ventura County, No. 56-2016-00489342-CU-WT-VTA, Kevin G. DeNoce, J., denied employers' motion to compel arbitration, and employers appealed.

**Holdings:** The Court of Appeal, Gilbert, P.J., held that:

- [1] first arbitration provision in agreement applied;
- [2] second arbitration provision in agreement applied; and
- [3] remand was required for determination as to whether employer knew that employee was represented by counsel when she signed arbitration agreement, and, if so, whether the arbitration agreement was enforceable.

Reversed and remanded.

West Headnotes (19)

#### [1] Alternative Dispute Resolution

Contractual or consensual basis

An arbitration clause is a contractual agreement.

## [2] Contracts

## Intention of Parties

Courts interpret a contract to give effect to the parties' intentions at the time of contracting.

## [3] Contracts

# Language of Instrument

When language in a contract is clear and explicit, that language governs interpretation.

# [4] Alternative Dispute Resolution

- Arbitration favored; public policy

Arbitration is a favored procedure.

# [5] Alternative Dispute Resolution

Disputes and Matters Arbitrable Under Agreement

An arbitration should be upheld unless it can be said with assurance that an arbitration clause is not susceptible to an interpretation covering the asserted dispute.

# [6] Alternative Dispute Resolution

Construction in favor of arbitration

Doubts about the applicability of the arbitration clause to the dispute should be resolved in favor of sending the parties to arbitration.

# [7] Alternative Dispute Resolution

Employment disputes

Arbitration provision calling for arbitration of "all disputes which [1] may arise out of or [2] be related in any way to my application for employment and/or employment" applied to employee's discrimination and civil rights action against employers, even if claims arose before arbitration agreement was signed; despite use of term "may arise," alternative phrase following word "or" broadly applied to disputes "related in any way" to employment.

1 Cases that cite this headnote

## [8] Contracts

## Construction as a whole

Courts must interpret contractual language in a manner which gives force and effect to every provision, and not in a way which renders some clauses nugatory, inoperative or meaningless.

# [9] Alternative Dispute Resolution

# Employment disputes

Provision in arbitration agreement stating that "Both the Company and I agree that any claim, dispute, and/or controversy that I may have against the Company ... or the Company may have against me, shall be submitted to and determined exclusively by binding arbitration" applied to employee's discrimination and civil rights claims against employers even if lawsuit was filed before agreement was signed; provision required arbitration of "any claim," and did not contain any limit or restriction based on the age of the claim.

1 Cases that cite this headnote

## [10] Alternative Dispute Resolution

## Construction

An arbitration agreement may be applied retroactively to transactions which occurred prior to execution of the arbitration agreement.

1 Cases that cite this headnote

## [11] Contracts

#### Unconscionable Contracts

Courts may refuse to enforce unconscionable contracts.

#### [12] Alternative Dispute Resolution

# Unconscionability

Unconscionability doctrine applies to arbitration agreements.

## [13] Contracts

# - Procedural unconscionability

#### **Contracts**

# Substantive unconscionability

Unconscionability has procedural and substantive aspects.

# [14] Alternative Dispute Resolution

# Unconscionability

Both procedural and substantive unconscionability must be present before a court can refuse to enforce an arbitration provision based on unconscionability.

# [15] Contracts

# Substantive unconscionability

"Substantive unconscionability" relates to the fairness of the agreement's terms.

## [16] Contracts

# Procedural unconscionability

"Procedural unconscionability" involves the circumstances of contract negotiation and formation.

## [17] Contracts

## Unconscionable Contracts

The trial court considering unconscionability must examine the totality of the agreement's substantive terms as well as the circumstances of its formation to determine whether the overall bargain was unreasonably one-sided.

# [18] Alternative Dispute Resolution

# Remedies and Proceedings for Enforcement in General

Petition to compel arbitration is not to be granted when there are grounds for rescinding the agreement.

# [19] Alternative Dispute Resolution

## Determination and disposition

Remand was required for determination as to whether restaurant employer knew that employee was represented by counsel when she signed arbitration agreement, and, if so, whether the arbitration agreement was enforceable.

\*\***850** Superior Court County of Ventura, Kevin G. DeNoce, Judge (Super. Ct. No. 56-2016-00489342-CU-WT-VTA) (Ventura County)

## **Attorneys and Law Firms**

Spencer C. Skeen, Sarah A. Williams and Nikolas T. Djordjevski, San Diego, for Defendants and Appellants.

Law Office of Ruben M. Ruiz, Ruben M. Ruiz for Plaintiff and Respondent.

## **Opinion**

## GILBERT, P. J.

\*358 An employer and its employee sign an agreement to submit all disputes to arbitration. Does the agreement apply to disputes that have occurred prior to the execution of the agreement?

The employee's counsel does not know his client signed the arbitration agreement. Does the employer know or 2. should it have known the employee was \*\*851 represented by counsel when the arbitration agreement was signed?

The answer to these questions concerns time. Here time is relevant, but not relative.

Carrows Restaurants Group, Inc. and Catalina Restaurant Group, Inc. (collectively Carrows) appeal an order denying their motion to compel arbitration. We conclude the language of the arbitration agreement is sufficient to apply to the current action. But we remand to determine whether Carrows knew that at the time plaintiff employee signed the arbitration agreement, plaintiff was represented by counsel. We reverse and remand.

**FACTS** 

Salgado began working at Carrows Restaurant in 1984. On November 22, 2016, she filed a lawsuit in the Ventura County Superior Court alleging employment discrimination and violation of civil rights against Food Management Partners dba Carrows Restaurant.

On April 18, 2017, Salgado amended her complaint to add Carrows Restaurants, Inc. and Catalina Restaurant Group, Inc. as defendants.

\*359 On September 5, 2017, Carrows filed a motion to compel arbitration. Carrows said Salgado "entered into a binding and enforceable agreement to arbitrate all claims arising out of her employment with Defendants, and all causes of action alleged in her Complaint arise out of such employment." The arbitration agreement attached to the motion indicated that Salgado signed the agreement on December 7, 2016.

The arbitration agreement contained two relevant provisions. The first provision provided, "The Company and I agree and acknowledge that we will utilize binding arbitration as the sole and exclusive means to resolve all disputes which may arise out of or be related in any way to my application for employment and/or employment, including but not limited to the termination of my employment and my compensation."

The second provision provided, in relevant part, "Both the Company and I agree that any claim, dispute, and/or controversy that I may have against the Company ... or the Company may have against me, shall be submitted to and determined exclusively by binding arbitration ...."

Salgado's opposition to the motion said her lawsuit was filed before she signed the arbitration agreement. She contended the agreement was "not retroactive" and was procedurally and substantively unconscionable. (Capitalization omitted.)

Carrows responded that they were not added as defendants in the lawsuit until months after the signing of the arbitration agreement. Carrows claimed that they did not know of the existence of Salgado's lawsuit when the arbitration agreement was signed and that Salgado voluntarily signed it.

The trial court denied the motion. It did not rule on the unconscionability issue. The court said, "Defendants have failed to demonstrate that the arbitration agreement applies to a suit that was filed prior to its signature."

#### DISCUSSION

## The Arbitration Agreement Language

Carrows contends the language of the arbitration agreement applies to the current lawsuit. We agree.

- [1] [2] [3] An arbitration clause is a contractual agreement. Courts "interpret a contract to give effect to the parties' intentions at the time of contracting." ( \*\*852 Hernandez v. Badger Construction Equipment Co. (1994) 28 Cal.App.4th 1791, 1814, 34 Cal.Rptr.2d 732.) "When language in a contract is clear and \*360 explicit, that language governs interpretation." (Esparza v. Sand & Sea, Inc. (2016) 2 Cal.App.5th 781, 789, 206 Cal.Rptr.3d 474.)
- [4] [5] [6] Arbitration is a favored procedure. An "arbitration should be upheld unless it can be said with assurance that an arbitration clause is not susceptible to an interpretation covering the asserted dispute." " (*Cruise v. Kroger Co.* (2015) 233 Cal.App.4th 390, 397, 183 Cal.Rptr.3d 17.) Doubts about the applicability of the arbitration clause to the dispute should be resolved "in favor of sending the parties to arbitration." (*Cione v. Foresters Equity Services, Inc.* (1997) 58 Cal.App.4th 625, 642, 68 Cal.Rptr.2d 167.)

## The First Provision

[7] The first provision of the arbitration agreement provides, in relevant part, "The Company and I agree and acknowledge that we will utilize binding arbitration as the sole and exclusive means to resolve all disputes which [1] *may arise* out of *or* [2] be related in any way to my application for employment and/or employment ...." (Italics added.)

The trial court ruled, "The language of the agreement suggest[s] that it applies to future disputes not ones that have already resulted in a formal lawsuit."

Salgado contends the trial court was correct because the arbitration agreement applies to all "disputes which may arise." She claims this only applies to future claims.

Carrows notes that the "may arise" language is followed by the second phrase, "or be related in any way to my application for employment and/or employment." (Italics and boldface added.) Carrows contends the "use of the word 'or' means the preceding terms 'may arise' are not exclusive or controlling. So long as [Salgado's] employment dispute is the type of claim that is 'related in any way to [her] employment,' it falls within the terms of the Agreement."

[8] Carrows's interpretation is reasonable. Salgado focuses only on one phrase in the arbitration agreement. But the word "or" shows that there is an alternative. (Fiorentino v. City of Fresno (2007) 150 Cal.App.4th 596, 603, 59 Cal.Rptr.3d 30 ["the plain and ordinary meaning of the word 'or' is 'to mark an alternative such as "either this or that" ' "].) Each phrase must be considered. " 'Courts must interpret contractual language in a manner which gives force and effect to every provision, and not in a way which renders some clauses nugatory, inoperative or meaningless." (Hemphill v. Wright Family, LLC (2015) 234 Cal. App. 4th 911, 915, 184 Cal.Rptr.3d 326.) The second phrase following "or" broadly applies to "all disputes" \*361 related "in any way" to employment. This language is "clear and explicit." (Esparza v. Sand & Sea, Inc., supra, 2 Cal.App.5th at p. 789, 206 Cal.Rptr.3d 474.) Salgado's current action is a dispute that falls within the meaning of this provision.

#### The Second Provision

[9] Carrows claims the trial court also failed to consider the second provision of the arbitration agreement. It provides: "Both the Company and I agree that *any claim*, dispute, and/ or controversy that I may have against the Company ... or the Company may have against me, shall be submitted to and determined exclusively by binding arbitration ...." (Italics and boldface added.)

This provision is broad in scope. (AT&T Technologies, Inc. v. Communications Workers of America (1986) 475 U.S. 643, 650, 106 S.Ct. 1415, 1419, 89 L.Ed.2d 648, 657 [the presumption favoring arbitration \*\*853 "is particularly applicable" where the arbitration clause is broad].) Here the language is "clear and explicit." (Esparza v. Sand & Sea, Inc., supra, 2 Cal.App.5th at p. 789, 206 Cal.Rptr.3d 474.) There is no language containing a limitation or restriction based on the age of the claim. (Desert Outdoor Advertising v. Superior Court (2011) 196 Cal.App.4th 866, 877, 127 Cal.Rptr.3d 158.) There is no qualifying language. This provision unequivocally requires arbitration for "any claim" Salgado has against Carrows. Salgado's current lawsuit is such a claim. Her brief does not discuss this provision. Nor

has she shown why this language does not apply to the current action.

# Retroactive Application

Salgado contends arbitration is not applicable because the dispute involved in her lawsuit occurred before the arbitration agreement was signed.

[10] But the "contention that an agreement to arbitrate a dispute must pre-date the actions giving rise to the dispute is misplaced. Such a suggestion runs contrary to contract principles which govern arbitration agreements." (Zink v. Merrill Lynch, Pierce, Fenner & Smith, Inc. (10th Cir. 1993) 13 F.3d 330, 332.) "[A]n arbitration agreement may be applied retroactively to transactions which occurred prior to execution of the arbitration agreement." (Merrill Lynch, Pierce, Fenner & Smith, Inc. v. King (M.D.Fla. 1992) 804 F.Supp. 1512, 1514; Shotto v. Laub (D.Md. 1986) 632 F.Supp. 516, 522 ["whether plaintiffs signed the agreements before or after opening their accounts, or even before or after the claim arose, does not change the fact that they signed written agreements to arbitrate claims arising out of their account"]; see also Desert Outdoor Advertising v. Superior Court, supra, 196 Cal.App.4th at p. 877, 127 Cal.Rptr.3d 158 [the broad language of the arbitration agreement \*362 applied to a dispute occurring before the signing of the arbitration agreement]; In re Currency Conversion Fee Antitrust Litigation (S.D.N.Y. 2003) 265 F.Supp.2d 385, 407 [the broad language – " 'any dispute, claim, or controversy ... arising out of or relating to this Agreement, your Account ...'" - required arbitration for claims plaintiff had prior to agreeing to arbitration].)

Carrows claims it is entitled as a matter of law to an order requiring the case to be arbitrated. But Salgado correctly notes there are factual issues the trial court must initially decide before determining whether the case should be sent to arbitration.

Unconscionability or Voidability

[11] [13] [14] [15] [16] [17] Courts may refuse to enforce unconscionable contracts and this doctrine applies to arbitration agreements. (Carbajal v. CWPSC, Inc. (2016) 245 Cal.App.4th 227, 242, 199 Cal.Rptr.3d 332.) " 'Unconscionability has procedural

substantive aspects. [Citation.] "Both procedural substantive unconscionability must be present before a court can refuse to enforce an arbitration provision based on unconscionability ...." ' " (Ibid.) Substantive unconscionability relates to the fairness of the agreement's terms. Procedural unconscionability involves the "circumstances of contract negotiation and formation." (Id. at p. 243, 199 Cal.Rptr.3d 332.) The trial court must "'examine the totality of the agreement's substantive terms as well as the circumstances of its formation to determine whether the overall bargain was unreasonably one-sided." (Id. at p. 242, 199 Cal.Rptr.3d 332.)

[18] In addition, "the petition to compel arbitration is not to be granted when there are grounds for rescinding the agreement." ( \*\*854 Engalla v. Permanente Medical Group, Inc. (1997) 15 Cal.4th 951, 973, 64 Cal.Rptr.2d 843, 938 P.2d 903.)

[19] Carrows contends there are no grounds to preclude an arbitration based on unconscionability or any conduct on its part. But the trial court never made factual findings on these issues. Carrows notes that Salgado did not present evidence showing unconscionability by submitting a declaration. Only Salgado's counsel filed a declaration.

In that declaration Salgado's counsel said that "defendants confronted [Salgado]" at work and "forced her to sign" the arbitration agreement. But her counsel concedes that he was not present when Salgado signed the arbitration agreement. He could not state facts on his personal knowledge about this event.

\*363 But Salgado's counsel also stated other facts. He said he was representing Salgado in this lawsuit. It had been filed and served on Carrows's "restaurant manager" before the arbitration agreement was signed. He did not have a chance to consult with Salgado before she signed it, and he did not know she had signed it until "late Spring 2017." Whether these or other facts support a claim that the arbitration agreement is unenforceable shall be decided by the trial court.

#### DISPOSITION

The order is reversed. The matter is remanded to the trial court to determine whether Carrows knew or should have known Salgado was represented by counsel when she signed the arbitration agreement. If so, the court shall then determine Salgado v. Carrows Restaurants, Inc., 33 Cal.App.5th 356 (2019)

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whether the arbitration agreement is enforceable. The parties shall bear their own costs on appeal.

TANGEMAN, J.

**All Citations** 

We concur:

YEGAN, J.

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